



avenue·stone
REAL ESTATE

TANYA STARKEL

Real Estate Professional

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www.AvenueStoneRealEstate.com



Want to make your dream home?
My family has you covered

KW SPOKANE
KELLER WILLIAMS
REAL ESTATE

799 S. Stevens Street
Spokane, WA 99204

Each office is independently
owned and operated.



Here's What Your Community Is Saying About Tanya.

“ We approached Tanya to sell our home based on her incredible videos and marketing presence. She delivered on every key point we needed. The housing market started approaching an unknown area with softening sales prices and much higher interest rates. As concerned sellers, she calmed our fears and got us several offers over asking in the first day or so on the market. We feel that her marketing made the difference to get buyers anxiously wanting to tour the home before it even hit the market. We can't thank her enough for her consistent communication and professionalism. ”

★★★★★ - Ryan P.

Leonardo and Angelica,

My marketing is representative of the time, effort, and money you have spent in obtaining and maintaining your home. If you are looking to sell, let me help you achieve exceptional results. Call me today at 509.475.9075.



• SPOKANE LUXURY •

AUGUST 2022 MONTHLY REPORT



PREPARED ESPECIALLY FOR
LEONARDO AND ANGELICA WASHINGTON

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PRESENTED BY TANYA STARKEL
YOUR REAL ESTATE EXPERT AND LUXURY SPECIALIST



TANYA STARKEL

Realtor® · Luxury Specialist

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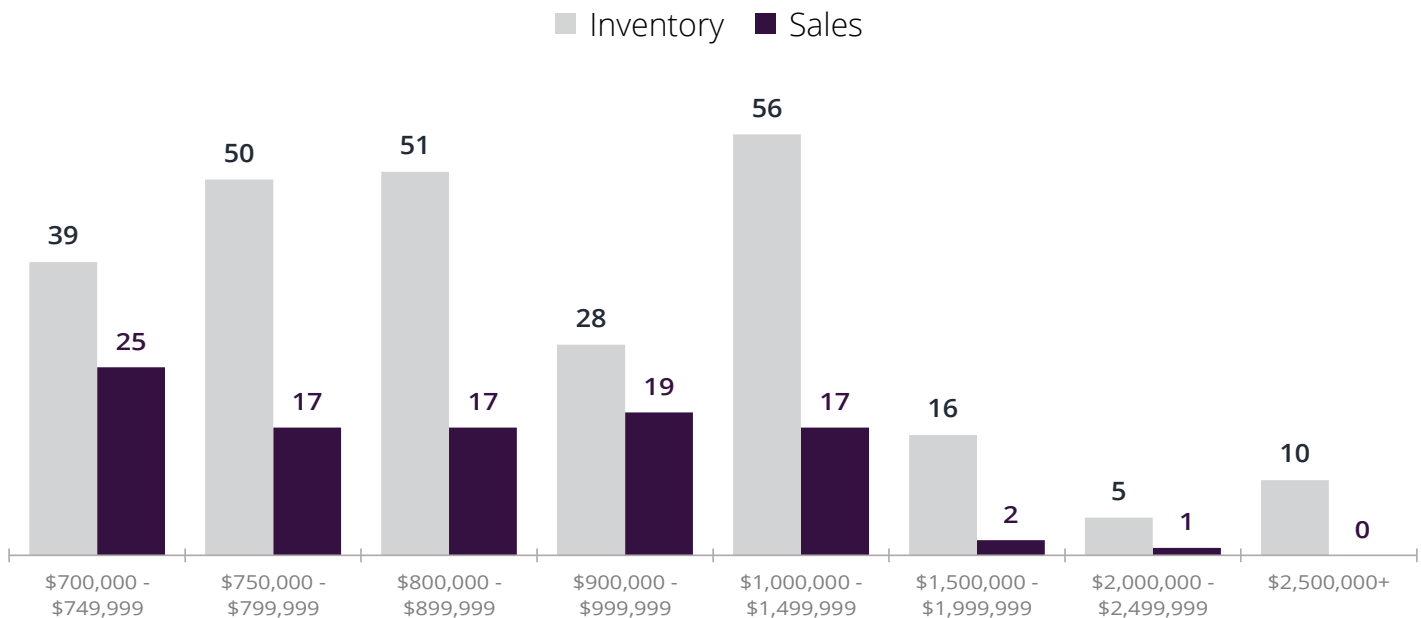
Call or connect with me online to learn how my hyper-local knowledge of Spokane, and my personalized home assessment can help you earn the most from your investment!

Real Estate with Passion, Vision, and Expertise

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MONTHLY COMPARISON | SELLER'S MARKET

Total Inventory	Total Sales	Total Sales Ratio	Median Sales Price	Average Days on Market
31 ↑	26 ↓	17% ↓	\$7,000 ↑	17
224 June 255 July	124 June 98 July	55% June 38% July	\$827k June \$834k July	15 June 19 July

MEASURING UP: HOMES LISTED & SOLD BY SQUARE FOOT

Square Feet -Range-	Price -Median Sold-	Beds -Median Sold-	Baths -Median Sold-	Sold -Total-	Inventory -Total-	Sales Ratio -Sold/Inventory-
2,500 - 3,000	\$824,900	4	3	16	32	50.00%
3,001 - 3,500	\$785,000	4	3	21	31	67.70%
3,501 - 4,000	\$809,900	5	3	19	45	42.20%
4,001 - 4,500	\$912,500	4	3	14	33	42.40%
4,501 - 5,000	\$1,004,013	5	4	9	21	42.90%
5,001+	\$1,175,000	5	4	5	43	11.60%

Sales Ratio is the ratio of homes sold to homes listed. It is used to determine market type:

Buyer's Market = Less than 15%

Balanced Market = 15% to less than 21%

Seller's Market = 21% or higher

This representation is based on sales and data reported by multiple brokers/agents to the SAR between June 1st and July 31st, 2022. SAR does not guarantee the accuracy of this data, which may not reflect all the real estate activity in the area.



Leonardo and Angelica,

When you are ready to list your home, this information and my local expertise will ensure I can maximize the sale value of your home.

Call me today at **509.475.9075**.



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