



I appreciate the opportunity to express the ways in which I can be your trusted partner in real estate. Together, we will achieve your goals with confidence and peace of mind. As a local real estate expert, I take great pride in serving the homeowners within my community. I am ready to guide you in every step along the way, backed by a team of dedicated, local professionals. When you are ready to take the next step, I will be here.

ANNE SOSTMAN | 702.332.2182 | ANNE@AMSREALTYAZ.COM

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BROKERY

FOUR VALLEY-WIDE OFFICES:

Biitmore

2400 E Missouri Ave Phoenix, Az 85016 Arcadia

4546 N 40th St Phoenix, Az 85018 North Central

840 E Bethany Home Rd Phoenix, Az 85014 Scottsdale

4739 N Scottsdale Rd, H100 Scottsdale, AZ 85251 LISTING YOUR HOME WITH

ANNE SOSTMAN

YOUR **relentlessly local[™]** real estate professional

THE BROKERY

LOCAL REAL ESTATE BROKERS

ANNE SOSTMAN REAL ESTATE PROFESSIONAL



QUESTIONS?

CONTACT ME ANYTIME!

702.332.2182 ANNE@AMSREALTYAZ.COM WWW.AMSREALTYAZ.COM



Anne Sostman delivers a curated, conciergelevel approach to Scottsdale real estate, blending nearly fifteen years of executive sales expertise with firsthand homeownership experience. Known for her meticulous attention to detail and client-first philosophy, she crafts seamless, strategic, and highly personalized experiences that elevate every transaction.

When she's not curating exceptional real estate journeys, Anne indulges her passions for storytelling, culinary artistry, and spending time with her two spirited Pomeranians.

FULL SERVICE LUXURY REAL ESTATE

YOUR MARKETING EXPERT

- My extensive knowledge and experience in marketing my clients' homes will determine the right price to get your home sold for top dollar.
- We have a full-time marketing manager to roll out your custom marketing plan and assist with showcasing your property.

YOUR SKILLED NEGOTATIOR

- I will present any, and all, offers to you and help you weigh the pros and cons of each one.
- My top priorities will always be to honor your best interests, and keep the most money in your pocket.

YOUR PERSONAL LIASON

- I will network with agents and brokers to promote your home and gauge interest.
- I will ensure interested buyers are qualified in order to save your time.
- · I will provide you with constructive feedback that buyers offer when viewing your home.

YOUR TRUSTED CONCIERGE

You will have access to my vast network of service professionals, including legal advisors, insurance experts, builders, landscapers, interior designers, home stagers, painters, handymen, inspectors, and movers.

PREPARING YOUR HOME

Preparing your home to go on the market is one of the most crucial steps to maximizing its value and getting you top dollar for your investment. Regardless of how stunning, loved, or well-maintained your home is, it is important to view it with objectivity and understand how its value can be translated to today's buyers. That is where I can help and may recommend simple changes, or major repairs, that should be addressed prior to listing your home.

HOME IS WHERE THE HEART IS

- A clean and tidy home, with minimal clutter, will go a long way in allowing the buyer to envision the space as their own
- Keeping up with routine maintenance and repairs is what makes a house 'turn-key' and gives potential buyers the sense that they can move in tomorrow and feel at home right away.
- I will brainstorm with you on ways to remediate any potential issues or drawbacks with the house.

INTERIOR DESIGN

Effective staging and furniture placement highlights a property's strengths, while downplaying its weaknesses. It helps the buyer imagine their life in the home.

MAKING A LASTING IMPRESSION

- · Whether it's through our professionally designed postcards and flyers, or our social media posts and online listing syndications, we understand the importance of a first impression.
- With the help of our enticing photography and polished marketing materials, we make showcasing your property in its best light - both literally and figuratively - our number one priority.