



THE BENEFITS OF
GLOBAL
INTRODUCTIONS

Leading

REAL ESTATE COMPANIES
OF THE WORLD

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The opportunity to buy or sell a home in another part of the world continues to increase in popularity, and that's why I'm affiliated with Leading Real Estate Companies of the World®. I understand how important it is to find a real estate professional that you can trust and relate to, and I have the resources to connect you (or friends and family) with local experts who know the market and are a match for your specific real estate needs.

Real estate transactions are big decisions – both financially and emotionally – and when you're in an area where you don't have personal connections, it's my role to introduce you to a real estate professional who can ensure a smooth homebuying or selling experience.

The Leading Real Estate Companies of the World® network has been helping to make these connections for over 60 years, empowering some of the world's most important families with their local and global real estate decisions. Of course, I can also help my clients who have parents selling a family home, or children purchasing their first property. Regardless of location, my network affiliation allows me to connect them with a vetted, like-minded professional, just like me!

My network spans 70 countries with connections to top tier agents all over the world. Whether you're looking to buy or sell, I will make sure that you receive the same level of service you'd expect from me – from market analysis to negotiating to marketing strategies. Even though the practice of real estate varies in different markets around the world, the global know-how of the professionals in my network will guide you through these nuances.



I was getting tired of the cold Chicago winters and was looking for the perfect investment property in a beach community in South Carolina, one that I could use for vacations and rental income. My Chicago agent introduced me to a knowledgeable agent in South Carolina who guided me through the process. Thanks to their expertise, I found the ideal beachfront property and get to enjoy my new vacation spot and the rental income potential!

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HOW THE PROCESS WORKS

I start by understanding your needs so that I can connect you with a real estate professional who is not only a local market expert, but also someone that will be a personal fit. My network includes many of the best real estate professionals in the world, and you will have the opportunity to interview and decide for yourself - and I will always provide an alternate introduction if you aren't 100% comfortable. Then you can review the local nuances, negotiate and sign an agreement that sets out the contractual terms of the representation. It's important to me that you feel comfortable and confident when it comes to your real estate agent and the terms of the relationship.

Through this process, I don't just simply step aside. I remain in touch with you to make

sure everything runs smoothly, and that you are pleased with how the transaction is progressing. Upon a successful closing, your agent will receive their portion of the negotiated commission, I too receive a referral fee reflecting my role in making the connection and staying involved along the way. Part of my fee also compensates Leading Real Estate Companies of the World® for operation and vetting of this global real estate community.

So, whether you need market updates, homeownership tips, or are considering future real estate investments in another part of the world - I'm your resource. I'M LOCAL. I'M GLOBAL.®

I'M LOCAL I'M GLOBAL®

*My aunt's agent
in Gulf Shores, FL,
referred me to an
agent in Santa
Barbara, CA.
Thanks to their
expertise and
professionalism,
I am thrilled to
have found my new
Spanish Colonial
Revival mountainside
dream home.*

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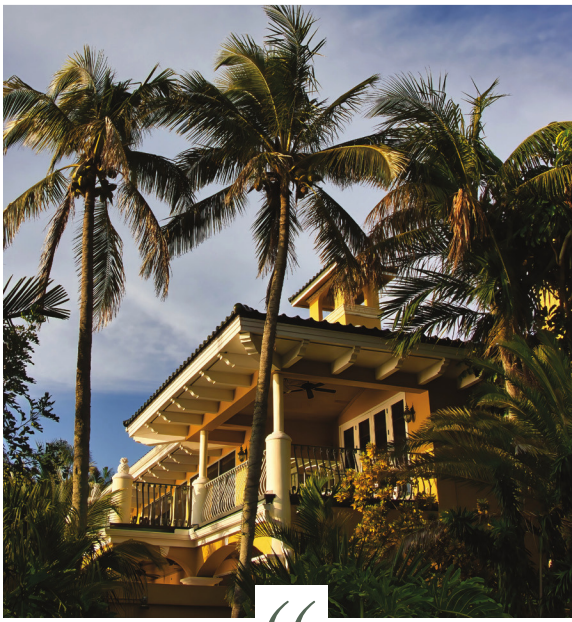
I was out to dinner with friends when I mentioned that my husband and I were planning to buy a property in either Spain or Portugal. One friend mentioned that her mother is a real estate agent and could connect us with agents in both countries. Fast forward a few months, and we found ourselves closing on a luxury penthouse in Lisbon, Portugal! It was an incredible journey made possible by those connections!

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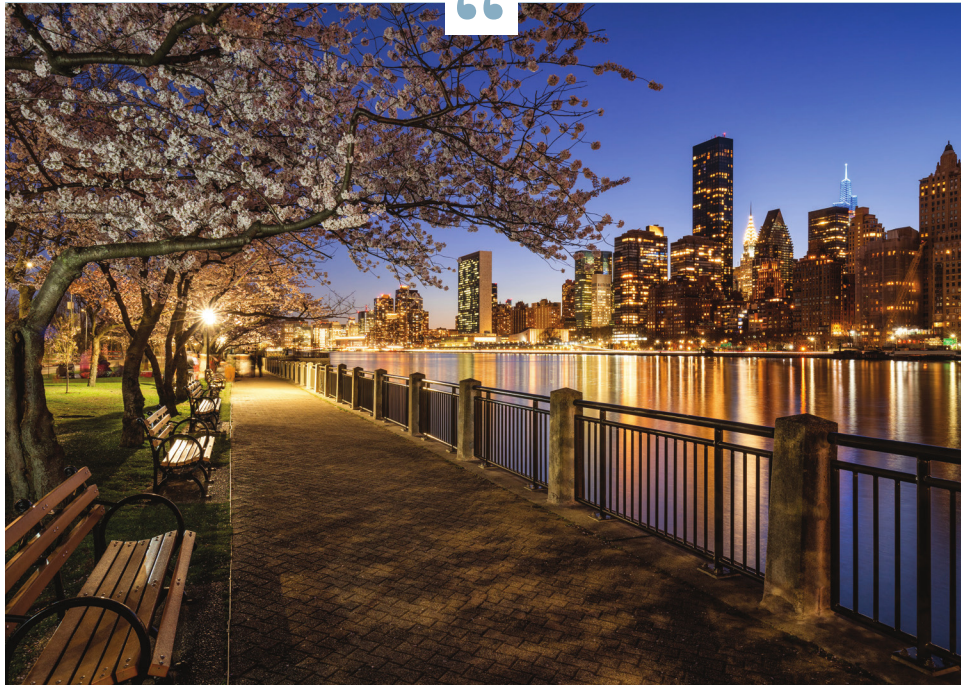
My daughter was living in Sydney, Australia, and needed help finding an apartment in Manhattan. My local agent introduced her to an outstanding agent in Manhattan who made the complex international purchase nearly stress-free.

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I was retiring and needed to sell my house in Boston, MA, and was looking to settle down in Naples, FL. My agent introduced me to an exceptional agent in Naples who expertly handled every detail of the move.



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